



**WORLD  
MBA  
TOUR™**

**LONDON**

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Exhibitor Guide

**QS World MBA Tour**

London

Saturday, 3<sup>rd</sup> March

Queen Elizabeth II Conference Centre



Please find enclosed a brief overview of some of the exhibiting business schools which you can meet in person at the QS World MBA Tour fair on Saturday, 3<sup>rd</sup> March.

Please visit each business schools profile on [www.topmba.com/business-schools/](http://www.topmba.com/business-schools/) and the business school website for the most complete and up-to-date information on each exhibiting school.

Tuition fees are stated in USD\$ unless otherwise marked otherwise.

Profiles of the following business schools can be found in this pack:

Country	Business School
AUSTRALIA	AGSM
AUSTRALIA	Melbourne Business School, The University of Melbourne
BELGIUM	Vlerick Leuven Gent Management School
CANADA	Saint Mary's University MBA Sobey School of Business
FRANCE	EMLYON Business School
FRANCE	ESSEC Business School
FRANCE	HEC Paris
FRANCE	INSEAD Full Time (Fontainebleau)
NETHERLANDS	RSM Erasmus, Rotterdam School Of Management
SOUTH AFRICA	University of Cape Town - G.S.B.
SOUTH AFRICA	University of Stellenbosch, Business School
SPAIN	IE Business School
SPAIN	IESE Business School
SWITZERLAND	IMD
SWITZERLAND	University of St. Gallen
UNITED KINGDOM	Aston Business School
UNITED KINGDOM	Brunel Graduate Business School
UNITED KINGDOM	Cambridge University - Judge School of Business
UNITED KINGDOM	Cass Business School, City of London
UNITED KINGDOM	Cranfield University, Cranfield School of Management
UNITED KINGDOM	Durham Business School
UNITED KINGDOM	Henley Business School
UNITED KINGDOM	Hertfordshire MBA (University of Hertfordshire Business School)
UNITED KINGDOM	Imperial College Business School
UNITED KINGDOM	Lancaster University Management School
UNITED KINGDOM	Leeds Metropolitan University Business School
UNITED KINGDOM	London Business School LBS
UNITED KINGDOM	Loughborough University Business School
UNITED KINGDOM	Manchester Business School
UNITED KINGDOM	Oxford Brookes University
UNITED KINGDOM	University of Brighton Business School
UNITED KINGDOM	University of Edinburgh Business School Scotland
UNITED KINGDOM	University of Strathclyde Business School
UNITED KINGDOM	University of Surrey - School of Management
UNITED KINGDOM	University of Westminster, Westminster Business School
UNITED KINGDOM	Warwick Business School
USA	Boston University School of Management
USA	Hult International Business School
USA	Suffolk University School of Management

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The following schools are exhibiting as part of the QS World Executive MBA Tour.

Their profiles are not included in this pack but you can talk face-to-face with their representatives at the fair.

Country	Executive MBA Business School
FRANCE	EML Executive
FRANCE	ESCP Europe
FRANCE	INSEAD Executive MBA (Fontainebleau)
FRANCE	TRIUM Global Executive MBA (NYU / HEC / LSE)
SPAIN	IE Business School
SWEDEN	Stockholm School of Economics
UNITED KINGDOM	Cambridge University - Judge School of Business
UNITED KINGDOM	Nottingham University Business School
UNITED KINGDOM	The Open University Business School
USA	Hult International Business School

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### **AGSM**

**Sydney, NSW, Australia / Hong Kong**

Minimum GMAT	550
Minimum work experience	2yrs
Full-time Program Duration:	16 months
Full-time Program Start Date:	Jan
Full-time Tuition Fee:	\$67,320
Other Program Start Date:	(Part-time Feb/May/Sept)
Other Program Duration:	(Part-time 30 months)
Other Tuition Fee:	\$54,000
Scholarships Available?	Yes

#### **AGSM Sydney**

AGSM MBA Programs are delivered through the Australian School of Business at the University of New South Wales. The AGSM MBA, introduced in 1977, provides a world-class business education and unequalled networking opportunities that consistently give AGSM alumni what is required to achieve ambitious career and personal goals.

The AGSM MBA is a world-class program, ranked number one in Australia and number 35 in the world – Financial Times (UK), Global MBA Rankings, 2011. Its strong reputation amongst employers of MBA graduates is founded on the excellence of the learning experience and strong industry networks that prepare students for the rigors of senior management.

With over 270 faculty members at the Australian School of Business at the University of New South Wales, and a typical cohort of students representing a wide range of geographical and professional backgrounds, the AGSM MBA Program is truly diverse.

#### **AGSM Hong Kong**

AGSM MBA Programs offered by the Australian School of Business at the University of New South Wales are globally recognised premium business qualifications. Our AGSM MBA is consistently ranked as the number 1 program in Australia (Financial Times UK Global MBA rankings 2009-2010). Our AGSM MBA ((Executive) program occupies a pre-eminent position in the Australian marketplace and leads the way in flexibility, curriculum development and strategic focus.

AGSM MBA Hong Kong Program takes the best features of these two leading programs to offer an innovative customised management education program especially designed for the busy (Executive with regional business career leadership ambitions in mind.

The Hong Kong Program is a part-time General Management MBA designed for the HK market to offer highest quality learning experience coupled with the flexibility to make obtaining an MBA a reality for busy HK (Executives.

**For complete school information please visit:**

<http://www.topmba.com/institution/university-of-new-south-wales-agsm-mba-programs>

<http://www.topmba.com/institution/agsm-mba-hong-kong>

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### **The University of Melbourne, Melbourne Business School Melbourne, Australia**

Minimum GMAT	550
Minimum work experience	5yrs
Full-time Program Duration:	16 months
Full-time Program Start Date:	Jan/Aug
Full-time Tuition Fee:	AUD\$70,000
Other Program Start Date:	(Part-time Jan/May/Aug) (Exec. Oct)
Other Program Duration:	(Part-time 36 months) (Exec. 14 months)
Other Tuition Fee:	AUD\$70,000.00 / AU\$105,000
Scholarships Available?	Yes

Melbourne Business School (MBS) is renowned for consistently delivering high quality learning experiences and leading edge business outcomes since offering Australia's first MBA in 1963. MBS is one of the leading business schools in the Asia Pacific region. MBS was established and is jointly owned and led by corporate Australia and the University of Melbourne – one of the world's leading research institutions. The business community provides ongoing involvement and support across all programs.

MBS offers students a culturally rich, boutique business school experience, with more than 70 countries represented in the classroom. This creates an environment where students learn about business from a global perspective while developing intercultural communication skills in high demand by corporations. MBS has exchange partnerships with more than 40 institutions globally.

The school has a highly internationalised faculty – respected teachers who are world leaders in their fields. They are actively engaged with business, and publish their research in top-tier journals, bringing their up-to-date knowledge into the classroom. Students bring their diverse backgrounds, work histories, industry knowledge and life experience with them to MBS. This combination creates a dynamic learning environment.

Programs at MBS are academically rigorous. They foster leadership, giving students the skills, knowledge and confidence they need to shape the future and address the critical issues faced by managers today. MBS graduates are leaders equipped to cope with marketplace challenges and change. Learning at MBS continues outside the classroom where students are encouraged to participate in wider school life. Extracurricular activities offered at MBS are vast and include forums, seminars and industry events organised by Career Services and Alumni teams. Students can also join a wide range of clubs and societies tailored to individual interests.

The quality of the education provided by MBS is consistently confirmed by leading international publications. The flagship MBA program is ranked No. 1 in Asia Pacific in The Economist's 'Which MBA 2010' report. The Executive MBA is in the Financial Times top 50. Short executive education programs offered via Mt Eliza Executive Education were ranked No.1 in Asia Pacific for 2008, 2009 and 2010 by the Financial Times. Melbourne Business School has received independent quality assurance by two global business school accreditation bodies. The School has had full Equis accreditation since 2006 and gained AACSB accreditation in 2011. Students graduate from MBS and forge successful careers while continuing their relationship with the school as alumni. This prestigious global network has more than 14,000 members. The school's diverse structure, world-class teaching standards and commitment to alumni ensure that MBS is a truly international school with an impact that is felt around the world.

**For complete school information please visit:**

**<http://www.topmba.com/institution/melbourne-business-school-the-university-of-melbourne>**

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### **Vlerick Leuven Gent Management School Lueven, Beguim**

Minimum GMAT	550
Minimum work experience	3yrs (Exec. 5yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	Sept
Full-time Tuition Fee:	\$29,500
Other Program Start Date:	(Part-time Sept) (Exec. Jan)
Other Program Duration:	(Part-time 22 months / (Exec. 22 months)
Other Tuition Fee:	\$23,000 / \$29,500
Scholarships Available?	Yes

The following testimonial is one of many which are available at [www.vlerick.com/MBA/testimonials](http://www.vlerick.com/MBA/testimonials)

As a partner in a fast-growing IT firm, I had a staff of 20 people reporting to me. I felt my undergraduate degree in Computer Science and lack of formal training in management prevented me from bringing the company to a higher level. Vlerick Leuven Gent Management School is one of the few business schools that offer a major in Entrepreneurship and access to technology start-ups via the K.U.Leuven R&D Centre.

I think the programme is very well-structured. I particularly enjoyed subjects such as Innovation Management, Management Accounting, and Management Control Systems. I have also gained a great deal from Entrepreneurship and Entrepreneurial Finance. As a manager, the relevance of an MBA cannot easily be quantified, but in retrospect I can see the numerous flaws in my previous "untutored" manner of managing the company. There are many financial, operational and control systems that I can put in place now.

I have had a very enjoyable time here in Belgium. Language is not a problem as most Belgians speak English. Besides, Leuven is an excellent place for an international student, with a community that is helpful and welcoming. The school provides all the necessary books and course material, so there is no need to budget for these items and the library at the K.U.Leuven offers all the additional resources. Cost of living in Leuven is much less expensive than elsewhere in Europe. I was able to get by on a monthly budget of about 700 for rent and other living expenses.

**For complete school information please visit:**

<http://www.topmba.com/institution/vlerick-leuven-gent-management-school>

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### **EMLYON Business School**

**France**

Minimum GMAT	N/A
Minimum work experience	3yrs (Exec. 3yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$35,900
Other Program Start Date:	(Part-time Sept) (Exec. Sept)
Other Program Duration:	(Part-time 24 months) / (Exec. 24 months)
Other Tuition Fee:	\$28,000 / \$29,000
Scholarships Available?	Yes

EMLYON Business School, created in 1872, stands out among the few business schools worldwide awarded three international accreditations and was ranked #10 in the Financial Times Top 75 European Business Schools in December 2010. EMLYON has campuses in Lyon and Shanghai, has developed partnerships with more than 100 foreign universities and gathers near to 20,000 alumni in 100 countries...

This intensive full-time one-year programme is focused on helping each participant reach the professional goal they have set for themselves. Through the emphasis on entrepreneurship within the academic programme, the year-long consulting project and the international diversity in the student body and faculty, participants develop the skills they need to achieve success. While enjoying a truly dynamic learning experience, they will remain in touch with the business world through the school's worldwide professional and alumni network.

EMLYON Business School is recognised as the European frontrunner in the field of Entrepreneurship, which shows particularly within the International MBA programme. The capacity to identify opportunities, take initiatives and to get things done is what makes successful entrepreneurial leaders in today's global business environment. Throughout this programme, participants not only learn how to identify interesting business opportunities but acquire the competencies they need to exploit them profitably.

Students participating in the International MBA need a tangible way within a real business setting to acquire the skills they need to complement their existing skill set. This is the reason why the International MBA programme includes a year-long consulting project; the Entrepreneurial Leadership Project (ELP). Based on their competency profile, participants select a project and team that complement their learning needs. Working on the project throughout the year allows students to immediately put academic knowledge into practice, while concentrating on their unique learning needs.

With the help of coaching sessions, recruitment and placement advice and access to a vast range of electronic resources, you will learn to manage your career successfully and will benefit from numerous career enhancement workshops starting as early as October. Throughout the year, different companies visit the school to discuss the opportunities and challenges they are facing in a dialogue-oriented setting providing an ideal opportunity for to continue to build on and increase your own professional network. The backing of professors, human resources consultants, executive recruiters and the EMLYON alumni network give all participants the tools they need to reach their career goals.

**For complete school information please visit:**

<http://www.topmba.com/institution/emlyon-business-school>

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### **ESSEC Business School**

**Cergy, France**

Minimum GMAT	600
Minimum work experience	4yrs (Exec. 5yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	Sept
Full-time Tuition Fee:	\$45,000
Other Program Start Date:	(Part-time Oct) (Exec. April/Oct)
Other Program Duration:	(Part-time 18 months / (Exec. 18 months)
Other Tuition Fee:	\$44,000 / \$47,000
Scholarships Available?	Yes

Since 1907, ESSEC has been developing a unique learning model based upon its strong identity and core values: innovation, open-mindedness, responsibility and excellence. With a comprehensive range of 40 programs – covering undergraduate, graduate and (Executive education – that reflect ESSEC’s tailor-made approach, ESSEC trains entrepreneurs and managers who are ambitious, economically aware and socially responsible.

Today, the ESSEC community represents over 90 nationalities, 4,300 students, 6,000 managers in (Executive education and 135 permanent faculty, on three campuses in Cergy-Pontoise, Paris-La Défense and Singapore. Its immense network of 37,000 active graduates stretches across the globe. ESSEC continues to nurture academic and strategic partnerships with 120 universities in five continents, and has established 16 double-diploma agreements with leading international institutions.

#### **Cutting-Edge Research**

ESSEC is an academic institution of excellence where research supports instructional design and business consulting on a daily basis. The school’s 122 full-time faculty and 13 professors emeritus, graduates of the world’s finest universities, carry on ESSEC’s world-renowned tradition for superior academic quality.

- 122 permanent professors, 13 professors emeritus
- 42% foreign professors
- 29 different nationalities
- 8 departments
- 18 research & teaching chairs.

#### **Student/Corporate Relations & Careers Services**

- Regular recruitment events with over 300 partner companies
- Interview and CV workshops
- Over 13,000 internship opportunities and 1,000 job offers posted online for young graduates
- 60% of 2009 graduates obtained their first position before graduation
- 94% of 2009 graduates found employment in less than four months
- Over half of all graduates hold positions with an international orientation.

**For complete school information please visit:**

<http://www.topmba.com/institution/essec-business-school>

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**HEC**

**Paris, France**

Minimum GMAT	600
Minimum work experience	3yrs (Exec. 8yrs)
Full-time Program Duration:	16 months
Full-time Program Start Date:	Jan /Sept
Full-time Tuition Fee:	\$48,000
Other Program Start Date:	(Part-time Jan) (Exec. Rolling)
Other Program Duration:	(Part-time 24 months / (Exec. 16 months)
Other Tuition Fee:	\$48,000 / N/A
Scholarships Available?	Yes

The HEC MBA program offers participants the unique and valuable experience of being immersed in a student body and faculty of highly diverse nationalities, academic and professional backgrounds. Teamed with exceptionally talented peers from over 50 countries, participants push each other to achieve, to realize their full potential and ultimately to develop and sharpen their leadership skills. In addition to the full-time 16 month MBA, the part-time MBA (one week per month on campus, over 24 months) offers participants a unique opportunity to enhance their knowledge base, maximize their leadership potential, and expand their corporate network, whilst maintaining a balance between their personal and professional lives.

We believe that leadership can be taught. However, leaders can only be formed through direct experience and action. Among the skills that define successful leadership is a capacity to manage in a positive, intuitive, and creative manner. To lead the businesses of tomorrow, our participants must master their communication skills, sharpen their intuitive intelligence, and develop an ethical vision of leadership that encompasses a strong commitment to developing sustainable business strategies.

In-depth training in decision making and interaction with business leaders prepares participants to become leaders on a global scale. The HEC MBA Program is divided into two phases: the fundamental and the customized phase. During the fundamental phase, participants develop the comprehensive core management knowledge and techniques that will enable them to advance in their careers. In the customized phase, full-time participants follow a track in Finance, Marketing, Entrepreneurship & Innovation or Strategy, and select from a wide range of electives. In addition to this we offer over 40 international exchanges and 12 double degree programs. Participants can also gain corporate exposure through completing a group or individual fieldwork project. Part-time participants meanwhile choose from a range of electives and carry out a Consulting Project, putting their technical training into practice and making a meaningful impact on the performance of real organizations.

The HEC MBA Career Management Center (CMC) offers training in adapting job search skills to differing geographies in order to gain the attention of top recruiters worldwide. HEC MBA participants receive customized job-search advice from alumni, consultants, coaches, and peers. The CMC can put participants in contact with top international executive search firms and HEC's active alumni network of over 40,000 worldwide and 200 recruiting companies. By ensuring that the academic curriculum and career management services work in tandem we will provide you with individual coaching and counseling which can help you navigate smoothly through the program and ultimately, pave the way to a fulfilling professional life.

**For complete school information please visit:**

**<http://www.topmba.com/institution/hec-paris-mba>**

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### **INSEAD**

**Fontainebleau, France / Singapore**

Minimum GMAT	600
Minimum work experience	2yrs (Exec. 7yrs)
Full-time Program Duration:	10 months
Full-time Program Start Date:	Jan/Sept
Full-time Tuition Fee:	\$52,000
Other Program Start Date:	(Exec. Nov)
Other Program Duration:	(Exec. 15 months)
Other Tuition Fee:	\$95,000
Scholarships Available?	Yes

Solape Agagu

Nigerian

BSc Economics - University of Ibadan

INSEAD MBA December 2009

Before INSEAD: Management Consultant at Accenture

INSEAD is a unique business school in many ways; everything from the multi-location strategy to the tri-lingual requirement to the 10-month duration and the impressive diversity of students and faculty sets it apart from other top MBA programmes.

I have been challenged with a dizzying amount of work and play during my time here. INSEAD is not only refining the knowledge and skills accumulated in the course of my career and providing a solid theoretical framework for the future, but is also affording me the opportunity to learn greatly from my course-mates - a more diverse pool of students than one could hope to find in one organisation or indeed, most other business schools.

INSEAD is also definitely the place to be in uncertain times. The strong focus on entrepreneurship means that the economic crisis has felt like a huge opportunity. It's the only place for someone like me, whose ambition is to seek out business models that will work in Africa and bring long-term economic growth.

All in all, INSEAD has provided maximum learning and value in a minimum timeframe - what can top that?

**For complete school information please visit:**

<http://www.topmba.com/institution/insead>

<http://www.topmba.com/institution/insead-singapore>

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**Rotterdam School of Management, Erasmus University  
Rotterdam, Netherlands**

Minimum GMAT	N/A
Minimum work experience	3yrs (Exec. 4yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	Jan
Full-time Tuition Fee:	\$39,000
Other Program Start Date:	(Part-time Jan)
Other Program Duration:	(Part-time 24 months / (Exec. 24 months)
Other Tuition Fee:	\$44,000 / \$44,000
Scholarships Available?	Yes

Consistently ranked among the top business schools in the world, the Rotterdam School of Management, Erasmus University is renowned for its international character and innovative approach. The RSM portfolio of MBA programmes include the International Full-time MBA Programme, part-time weekend Executive MBA (EMBA) Programme and the Global Executive OneMBA Programme.

RSM's International Full-time MBA offers global, industry, educational and gender diversity as a group of experienced participants in a collaborative learning environment designed to transform early business experience and ambition into management knowledge, skills and leadership abilities.

At RSM, challenge is a two-way concept. Our MBAs are challenged intellectually by the highest-level academic content and under the direction of the sharpest business thinkers. They also challenge us: questioning facts as they are presented and critically-assessing assumptions. And most of all, they challenge themselves: confronting their limitations, pushing past boundaries, and identifying the drivers behind their own behaviour.

With our MBA programme, leadership is something that you apply in practice. We offer exceptional opportunities for you to apply your leadership skills both in and outside the classroom, from interaction with industry leaders and real consultancy projects ('living management'), to international travel and participation in clubs and student-managed conferences. Students also demonstrate social commitment through activities such as a charity for Indonesian street children and a contribution to sustainability and environmental outcomes for the University and for themselves.

Students at Rotterdam School of Management, Erasmus University epitomise diversity in its broadest and most positive sense. Those studying the Full-time MBA come from forty or more countries, bringing with them not just cultural diversity, but also diversity in terms of industry, educational background, experience and gender.

With an average age of 28 to 29, and a minimum of two years of work experience (the average is generally four to six years), these are people who have demonstrated their drive and ability to succeed. As international managers they thrive on the diversity that is a major attribute of the programme.

This diversity produces a strong group culture that sees each member of the course supporting the educational and other needs of their colleagues. Further strength is imparted by an embedded programme of Professional Leadership Development that takes the individual student beyond the educational experience, forming both business and community leaders.

The Executive MBA programmes - Executive MBA (EMBA); and Global Executive OneMBA - are for the more experienced manager looking for further career flexibility and movement. The students in these programmes are generally older (30's) and have considerable experience (up 12 years or more).

**For complete school information please visit:**

<http://www.topmba.com/institution/rotterdam-school-of-management-erasmus-university-rsm>

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### **University of Cape Town, Graduate School of Business Cape Town, South Africa**

Minimum GMAT	550 (Exec. 500)
Minimum work experience	3yrs (Exec. 5yrs)
Full-time Program Duration:	11 months
Full-time Program Start Date:	Feb
Full-time Tuition Fee:	\$39,000
Other Program Start Date:	(Part-time Feb) (Exec. March)
Other Program Duration:	(Part-time 21 months / (Exec. 24 months)
Other Tuition Fee:	\$39,000 / \$55,500

The GSB Masters in Business Administration (MBA) is the only MBA programme in Africa listed in the Financial Times Top 100 Global MBA ranking.

The programme is transformative. It pushes students to their limits and empowers them to reach their best, personally and professionally.

The curriculum is international in scope and standard but with a distinctive orientation to the (South) African context. It has a strong practical emphasis and in addition to addressing the functional areas of business, new streams of learning around communication, leadership and entrepreneurship keep it at the cutting edge of professional development.

The MBA is offered as a one-year, full-time course or in a two-year, modular format for delegates who are unable to study full-time.

For an overview of a day in the life of an MBA student, visit <http://www.gsb.uct.ac.za/s.asp?p=274>

**For complete school information please visit:**

<http://www.topmba.com/institution/university-of-cape-town-graduate-school-of-business>

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### **University of Stellenbosch, Business School**

**Bellville, South Africa**

Minimum GMAT	550
Minimum work experience	2yrs
Full-time Program Duration:	18 months
Full-time Program Start Date:	January
Full-time Tuition Fee:	\$20,184
Other Program Start Date:	(Part-time Jan) (Exec. Jan)
Other Program Duration:	(Part-time 24 months / (Exec. 18 months)
Other Tuition Fee:	\$9,900 / \$13,389
Scholarships Available?	Yes

Lucas Kondowe

Manager: Audit and Enterprise Risk Services

Deloitte & Touche LLP, USA

USB MBA 2003 Full-time

"The USA is the most competitive country in the world. My MBA prepared me to excel in such an environment. My fellow students came from across the globe. This was a great lesson as I work with diverse teams now!"

Dr Marise Heyns

Teaching Fellow

School of Medicine and Dentistry

Queen's University Belfast, UK

USB MBA Part-time 2000

"My MBA empowered me with the knowledge to expand my instinctive approach to management. It enabled me to develop strategic vision not only for various types of organisations but also for me personally."

Fatima Markowski (Hassan)

IT Project Manager: First Data International

USB MBA Full-time 2002

"Professionally, the Stellenbosch MBA provided me with an excellent foundation and depth of knowledge upon which I am building an exciting career in project management, which draws on all the MBA disciplines."

**For complete school information please visit:**

<http://www.topmba.com/institution/university-of-stellenbosch-business-school>

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### **IE Business School Madrid, Spain**

Minimum GMAT	640
Minimum work experience	3yrs (Exec. 6yrs)
Full-time Program Duration:	13 months
Full-time Program Start Date:	April/Nov
Full-time Tuition Fee:	\$58,200
Other Program Start Date:	(Part-time Feb/Oct) (Exec. March/June/Oct/Nov)
Other Program Duration:	(Part-time 12 months / (Exec. 13 months)
Other Tuition Fee:	\$46,000 / \$55,200
Scholarships Available?	Yes

IE is an international institution dedicated to educating business leaders through programs based on our core values of global focus, entrepreneurial spirit and a humanistic approach. Our 500-strong, international faculty teaches a student body composed of more than 80 nationalities on our Undergraduate (IE University), Master, and Doctorate degrees, and (Executive Education programs. Our alumni, now numbering over 37,000, hold management positions in some 100 countries worldwide.

We champion applied research coupled with multidisciplinary, integrative education programs. Designed to address market demands, our innovative learning processes comprise a blend of online and onsite formats, making IE a pioneer in international education. IE trains tomorrow's business leaders, shaping them with an innovative approach and acting as a catalyst for the creation of new businesses.

Located in Madrid, Spain, IE Business School has been offering outstanding MBA degree programs for more than 30 years and is recognized as one of the world's top business schools (Financial Times and The Economist rankings amongst others). With its full-time MBA programs, and its innovative blended MBA programs which combine the best of online and presential learning, IE has quickly advanced to the forefront of business education, catering to the needs of business professionals across the globe. Regardless of your geographic location, and the time you are able to commit to your studies or the method by which you wish to pursue an MBA program,

The IE campus is situated in the heart of Madrid; students can experience in full everything the city has to offer. Madrid is the capital of Spain and has a rich heritage in the arts and a cultural experience like no other in the world. The city boasts a host of museums, parks and gardens; palaces, modern and historic architecture, as well as being surrounded by Spain's other treasures; the Alhambra in Granada, the University of Salamanca, and the ancient city of Córdoba to name but a few.

Being part of the IE Community is more than just being an alumnus; it's a way of life. Members of our community hold firm ethical values and recognize their responsibility to the environment in which they operate, as well as to the wider business community. IE alumni are part of a global network of business leaders spread across the globe in more than 100 countries.

If you would like to attend one of our global information sessions to learn more about IE, please visit [www.ie.edu/events](http://www.ie.edu/events) for more details

**For complete school information please visit:**

<http://www.topmba.com/institution/ie-business-school>

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### **IESE Business School**

**Madrid, Spain**

Minimum GMAT	620 (Exec. N/A)
Minimum work experience	2yrs (Exec. 7yrs)
Full-time Program Duration:	19 months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$43,000
Other Program Start Date:	Exec. Jan/Oct
Other Program Duration:	Exec. 19 months
Other Tuition Fee:	Exec. \$92,000
Scholarships Available?	Yes

With some 569 MBA students from more than 56 countries, an extensive network of international corporate connections, and academic partnerships with many of the world's leading business schools, IESE is a school of extraordinary global reach. With campuses in Barcelona, Madrid, a centre in New York City and offices in Munich and Warsaw, the school's alumni work for major corporations and new business ventures in more than 90 countries.

#### **Goals of the MBA Program:**

The IESE MBA is an academically rigorous, 19 month program with a general management orientation. It seeks to develop sound business judgement, the ability to work effectively in a variety of cultural contexts, and the knowledge, skills and attitudes for on-going professional success in the field of international business.

#### **Why a Bilingual MBA?**

The MBA program is taught in English and includes Spanish-language instruction throughout the first year (Spanish is not required for admission.) During the second year, students have the option of taking electives taught in Spanish. The program is bilingual in order to help students master the ability to acquire foreign language competency even while maintaining heavy work loads. This is a capability MBAs will need throughout their professional lives as international managers.

#### **Admissions:**

IESE seeks students with strong academic records, substantial and substantive previous work experience, leadership qualities, and the ability to speak at least one foreign language fluently. On average, current IESE MBA's are 27years old, have 4 years of post-graduate work experience and a GMAT score of 680.

#### **IESE in Recent Rankings:**

IESE ranks among the world's top 10 Programs according to the most recent survey of global schools conducted by the Financial Times, Business Week, Economist Intelligence Unit and Forbes.

#### **MBA Career Services:**

MBA Career Services maintains excellent working relations with major corporations and new business ventures throughout Europe, and North and South America. Some 50 leading firms attend IESE's annual MBA Career Forum and around 350 companies recruit for IESE MBAs each year. Some 86% of students find their first job three months after graduation through Career Services.

#### **For complete school information please visit:**

<http://www.topmba.com/institution/iese-business-school-university-of-navarra>

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### **IMD**

#### **Switzerland**

Minimum GMAT	N/A
Minimum work experience	3yrs (Exec. 10yrs)
Full-time Program Duration:	11 months
Full-time Program Start Date:	Jan
Full-time Tuition Fee:	\$64,660
Other Program Start Date:	(Exec. Jan/April/Aug/Oct)
Other Program Duration:	(Exec. 24 months)
Other Tuition Fee:	\$74,000
Scholarships Available?	Yes

Pablo Kùhlenthal, Chilean, MBA 2010

30-year-old Chilean, Pablo Kùhlenthal played for his country's national field hockey team, which took the bronze medal at the 2007 Pan American Games. The experience taught him tenacity, teamwork and leadership. And, after experiencing reverse bungee jump while on a field hockey trip to New Zealand, he negotiated a sponsorship and brought a machine to Chile. In its first summer, the little side business quickly brought in \$500,000, easily covering start-up costs.

After graduating from university, Pablo was handpicked by Sebastián Piñera, one of Chile's most successful businessmen, to work as a financial manager in Piñera's small family office, Bancard. He began to look seriously at MBA programs when Piñera was elected President of Chile.

"At IMD you have personalized teaching that helps you become a leader from the inside out. The skills, knowledge and values learned at IMD made me feel much more capable to succeed in big endeavors."

Job offers came quickly during his IMD year, about a half dozen in all. The variety of the offers forced him to really examine what he wanted. Finally, he accepted a position with the Chilean office of global management consulting firm McKinsey & Company.

"I think the learning process is continuous," says Pablo. "McKinsey has an environment of dynamic, highly-intelligent people, and a strategic approach to business. It has so much to offer in terms of learning, networking and experience in a high profile multinational company."

**For complete school information please visit:**

<http://www.topmba.com/institution/imd>

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### **University of St Gallen**

**St. Gallen, Switzerland**

Minimum GMAT	650
Minimum work experience	2yrs (Exec. 5yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	Sept
Full-time Tuition Fee:	\$61,000
Other Program Start Date:	(Part-time Feb/Aug) (Exec. March/Sept)
Other Program Duration:	(Part-time 24 months / (Exec. 18 months)
Other Tuition Fee:	\$70,000 / \$44,000
Scholarships Available?	Yes

The St.Gallen MBA is designed as a highly selective programme for high potential junior managers. All participants are required to have work experience, with 4 years as the recommended level.

#### Class profile:

45 students

Average GMAT - 690

Average age - 30 years

Average work experience - 6 years

During the admissions process, we are careful to select participants with international experience, from a mix of employment backgrounds and from a range of different nationalities and language zones. With a small class size we are able to choose participants with the ability to perform well in the market and who have a specific interest in pursuing a career in Europe.

#### Alumni Profile:

Eirini Tsekeridou

Greek

Class of 2007

Bank Julius Baer & Co. Ltd

#### Managerial Skills

I was working for a consulting firm in Greece when I realised how important managerial skills would be for my professional development. An MBA was the way to go. From a background of Business Administration and Finance & Accounting, one might say that an MBA cannot offer much more than I already knew, but as it turned out, St.Gallen was so much more than only business related knowledge.

#### Banking Industry

Wanting to enter the banking industry, Switzerland was an obvious option. The reputation of the University of St.Gallen, its wide network of contacts and alumni and its favorable location strengthened my sentiment towards St.Gallen. After visiting the campus and meeting the faculty, my feelings were affirmed and the St.Gallen MBA became my first choice.

**For complete school information please visit:**

<http://www.topmba.com/institution/university-of-stgallen-the-stgallen-mba>

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**Aston Business School, Aston University  
Birmingham, United Kingdom**

Minimum GMAT	600 (Exec. 500)
Minimum work experience	3yrs
Full-time Program Duration:	12 months
Full-time Program Start Date:	Sept
Full-time Tuition Fee:	\$22,000
Other Program Start Date:	(Part-time Oct) (Exec. March/Sept)
Other Program Duration:	(Part-time & Distance 30 months / (Exec. 24 months)
Other Tuition Fee:	PT & Distance: \$16,040
Scholarships Available?	Yes

Aston MBA: “You’re ready, the world is waiting”

The Aston MBA is designed for individuals who have already made their mark in business to reach their true potential, transforming them into influential business leaders on the international stage. Prospects, salaries and career progression can be drastically improved through a world-class teaching programme, underpinned by exceptional academic research and well-developed links across business and industry.

Study in one of Europe’s top Business schools and see the results of an Aston MBA for yourself:

- Significantly improve your career progression
- Enhance your global employability with our dedicated skills workshops
- Acquire valuable practical management skills
- Build your future business networks
- Study at one of only 1% of business schools worldwide with triple accreditation.

Career Advancement

Many of our graduates successfully progress in their chosen career, taking up senior positions in a wide range of industries. Others take the opportunity to make a career change, applying their new skills to fresh challenges, whereas some utilise the skills they have gained to set up their own businesses. Our students see an average earning increase of 46% depending on sector and experience, and our extensive alumni network shows former MBA students in senior management positions across the globe.

Award and Accreditation

With an established global reputation for offering a unique educational experience, Aston Business School provides high quality education and is among the elite 1% of worldwide business schools with triple accreditation from AMBA, AACSB and EQUIS.

The 2010 FT Global MBA Rankings placed Aston's full-time MBA:

- 11th in the UK
- 19th in Europe
- 1st in the UK and 5th in the world for career progression.

Why Aston Business School

Aston Business School's outstanding student facilities include a purpose-built suite, accessible exclusively to MBA students 24 hours a day by swipe card, and free Wi-Fi connection. The suite contains lecture theatres, seminar and study rooms and a lounge area.

**For complete school information please visit:**

<http://www.topmba.com/institution/aston-business-school-aston-university>

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### **Brunel Business School, Brunel University Middlesex, United Kingdom**

Minimum GMAT	550 (Exec. 560)
Minimum work experience	3yrs
Full-time Program Duration:	12 months
Full-time Program Start Date:	Sept
Full-time Tuition Fee:	\$17,500
Other Program Start Date:	(Part-time Feb/Sept) (Exec. Jan/Apr/July/Sept/Nov)
Other Program Duration:	(Part-time 24 months / (Exec. 36 months)
Other Tuition Fee:	PT: \$16,040, Exec. \$13,700
Scholarships Available?	Yes

#### Brunel Business School

Located in London with 2250 students and more than 90 members of staff, Brunel Business School is one of Brunel University's largest Schools. Vibrant, innovative, with world class research the University has half a century of excellent academic tradition.

The School enjoys excellent recognition, having been ranked by the Financial Times in the top 20 Business Schools in the UK. We are very proud to be ranked as 8th globally for career prospects by Financial Times for our Masters programme. The National Survey of Students places the University in the top 5 for students' satisfaction.

#### The Brunel MBA

The MBA Programme from Brunel Business School, Brunel University - London is an intensive, research-led MBA designed to maximise students' investment in a global executive career.

We offer three specialisations on the MBA:

- General Management
- Healthcare Management
- Aviation Management

#### Guided By World Class Research

The Brunel MBA is guided by some of the most cutting-edge research which informs the teaching on the programme. Lecturers on the MBA Programme are often researchers in the Brunel six world renowned Research Centres and students have access to this innovative international quality research. Brunel Business School has established longstanding contract research, knowledge transfer Research & Development partnerships with some of the world's largest corporations, as well as with many innovative SMEs.

#### Equipped for Global Professional Advantage

The Brunel MBA Students benefit from an intensive corporate exposure designed to build Global Professional Advantage through their programme. A rich calendar of internal and external events and training allows students to get the most of their MBA by activities such as annual international business tours, visits to companies in the UK, networking with companies, Employee Best Practice Competencies training workshops, and Business Games and Simulations, high-profile corporate guest speakers, showcase events to present student work to global companies, on-campus recruitment fairs, and many more. Students also enjoy Leadership Masterclass Series aimed to develop personal and leadership skills which are assessed via a developmental portfolio.

Students benefit from the strong recognition from employers in the UK and internationally thanks to the research partnerships the University enjoys and have access to the Brunel award winning Placement and Career Centre, enabling student to find placements, internships and continue in their career globally.

**For complete school information please visit:**

<http://www.topmba.com/institution/brunel-business-school-brunel-university>

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**Cambridge University, Judge School of Business  
Cambridge, United Kingdom**

Minimum GMAT	600 (Exec. 500)
Minimum work experience	3yrs (Exec. 7)
Full-time Program Duration:	12 months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$36,000
Other Program Start Date:	Exec. September
Other Program Duration:	Exec. 20 months
Other Tuition Fee:	Exec. \$52,000
Scholarships Available?	Yes

Study for a world-class MBA at the University of Cambridge.

Judge Business School, recognised as one of the world's leading providers of business education, sits at the heart of the internationally renowned University of Cambridge. Offering one of the most international MBAs in the world, 94% of students are from outside the UK, the cohort representing 43 different countries. Our world famous faculty members are also drawn from every continent, with research interests that span the globe and the full spectrum of business issues. Many are leaders in their field, directing cutting-edge research, consulting for top businesses, advising governments, and bringing their new found knowledge to the classroom.

In keeping with the best traditions of the University of Cambridge, classes are small but diverse. This makes for a highly personal but constantly challenging learning environment. The Cambridge Leadership Seminar series is one example of the unique experiences open to Cambridge MBAs, allowing them to meet, question and be inspired by leading figures in business and society. Speakers have included the Worldwide MD of McKinsey & Co, the Chairman of Barclays Bank, the Vice Chairman of JP Morgan Chase and the CEOs of Procter & Gamble, Reuters, Saatchi and Saatchi, Toyota and Vodafone.

### **The Programme**

Taught through a mixture of interactive seminars, lectures, case studies and group work, the Cambridge MBA is a one year, general management programme, which provides a comprehensive grounding in business fundamentals. The innovative design of the programme also enables students to focus on areas of particular interest, for example Finance, Strategy, Marketing or Entrepreneurship, through careful selection of the varied range of electives, consulting projects and special interest groups.

Consulting projects, which are an integral component of the Cambridge MBA, give students the opportunity to work with some of the world's leading corporations whilst putting into practice new skills and ideas learnt in the classroom. Students regularly work with some of the world's most prestigious multinational businesses, including Apple, BP, KPMG, JP Morgan, IBM and The World Health Organisation - as well as many of the innovative high-technology companies that cluster around Cambridge, such as Cambridge Antibody Technology, Xaar, and ARM.

### **Careers**

The Cambridge MBA careers team works alongside the students throughout their MBA to help them achieve their true career potential. Their approach is highly collaborative and personalised, the careers programme being an integral part of the MBA, enabling frequent and rich interaction between students and careers advisors.

The Cambridge MBA produces graduates of the highest calibre who attract the world's leading recruiters to make presentations and interview on campus. Recruiters include Accenture, Bain, BNP Paribas, Cisco, Citigroup, Google, Johnson & Johnson, McKinsey, Samsung, Tesco, Total and the World Economic Forum.

**For complete school information please visit:**

<http://www.topmba.com/institution/judge-business-school-university-of-cambridge>

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**Cass Business School, City University London  
Cambridge, United Kingdom**

Minimum GMAT	600
Minimum work experience	3yrs
Full-time Program Duration:	12 months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$31,000
Other Program Start Date:	Exec. March, May, September
Other Program Duration:	Exec. 24 months
Other Tuition Fee:	Exec. \$42,000
Scholarships Available?	Yes

Cass is close to the heart of business in more ways than one. Not only do its academic courses equip you to make more of your acumen and expertise, they also fit in with your lifestyle. With a highly successful balance between theory and practise and an extensive business and Alumni network, Cass Business School opens its doors into a wide range of careers choices.

The Cass MBA is offered in the following three formats:

- Full-time (12 months)
- Executive (part-time evenings 24 months)
- Modular (part-time, one long weekend once a month over 24 months)

Each programme consists of three main elements:

1. The course begins with a core management programme taken by all participants and assessed by coursework and examinations.
2. Then you move forward to take a range of elective courses. All courses are designed to integrate theory and practice and inform you of the latest business developments and are chosen from options designed to address both breadth and depth in each subject from which you can design the MBA most suited to your needs.
3. The final element of your MBA focuses on a Business Mastery Project that provides an opportunity to put your skills into practice and develop your managerial capabilities.

The Cass MBA uses innovative delivery methods in addition to formal lectures such as the mentor system which is at the heart of our collaborative learning approach.

International in perspective, The Cass MBA can include trips to many different locations, including Russia, Poland, Argentina, India and China.

An important benefit of the MBA Programmes is the chance to join a worldwide network of managers able to support each other throughout their careers. We maintain regular contact with our MBA graduates and encourage social networking. For most people studying for an MBA is not an end in itself - it is a means to further their career goals.

Acknowledging this, we offer all MBA participants a range of internal and external career services to help you gain immediate and long-term returns to your investment.

**For complete school information please visit:**

<http://www.topmba.com/institution/cass-business-school>

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### **Cranfield University, Cranfield School of Management Cranfield, United Kingdom**

Minimum GMAT	600
Minimum work experience	3yrs
Full-time Program Duration:	13 months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$33,000
Other Program Start Date:	Part-time / Exec. January
Other Program Duration:	Part-time / Exec. 24 months
Other Tuition Fee:	Part-time \$26,500 / Exec. \$33,000
Scholarships Available?	Yes

Cranfield is one of the oldest established and most prestigious schools in the UK and is one of an elite group of schools to hold triple AACSB, EQUIS and AMBA accreditation. In addition we consistently figure as one of the top schools in the world in the most important rankings.

The Cranfield MBA is a highly practical programme aimed at talented individuals who can demonstrate aptitude, ability and achievement within a functional specialism, and are now looking to develop their career with a move to a more strategic role.

For the student, the transformation is not just at the level of mastering the skills and techniques to become better managers; it is critically about developing the personal qualities of confidence, emotional intelligence, empathy and team working that are essential for becoming a successful strategic thinker, imaginative entrepreneur, a culturally-sensitive manager, a socially-responsible citizen or an outstanding leader.

#### Interactive learning

The maturity and diversity of our students, their individual expertise and collective career experience, the “real-world” orientation of faculty in their Executive Education teaching, our Learning Team culture which leverages student know-how, and the concentrated nature of the programme combine to produce what is, for many candidates, a life-changing experience - intensive, interactive, inspirational and international.

#### The MBA programme

Students can choose to study our one-year Full-time MBA or our two-year Executive MBA on a part-time or modular basis.

Personal development is central to the Cranfield experience and is a compulsory module that runs throughout the MBA.

Our career development team includes accomplished career coaches who work with our students to help them achieve both the personal and professional changes they wish to make, and business development consultants who help them develop strategies to penetrate specific markets and make contacts with key employers.

Students also network across our influential alumni base – with over 14,000 contacts in 120 countries around the world – through the Cranfield Management Association’s interactive website.

#### **For complete school information please visit:**

<http://www.topmba.com/institution/cranfield-school-of-management>

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### **Durham Business School Durham, United Kingdom**

Minimum GMAT	N/A (Part-time / Exec. 500)
Minimum work experience	3yrs
Full-time Program Duration:	12 months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$19,500
Other Program Start Date:	Part-time / Exec. January
Other Program Duration:	Part-time / Exec. 24 months
Other Tuition Fee:	Part-time \$14,500 / Exec. \$17,500
Scholarships Available?	Yes

Hanna Chrysostom, graduated 2010

My journey to Durham Business School started two years before I even dreamed of doing an MBA. I had just moved to an international organisation in Barbados, as one of its in-house counsels, when I met a colleague, mentor and now close friend who was then pursuing the Executive Durham MBA in Barbados. Whilst working on a particular project I discovered that I needed to retool through an MBA of merit and one with a program that drew from the current global business environment with relevance and resonance for candidates from any market or industry. After hearing the reviews from my friend and noting the school's global reputation Durham Business School became the obvious choice. And I have no regrets!

One of the highlights of the Durham MBA was the boardroom activity. It was an intensive yet exhilarating experience. It was a fantastic way of gaining insight into the ins and outs of a boardroom; learning how to manage competing resources and arriving at strategies that challenged and stretched a company's capabilities.

The second highlight for me was the fact that I did not have to do an academic dissertation. We were given the opportunity to self-source a business project or opt for one that the Business School sourced. The depth and scope of the business projects from the School was phenomenal, and all were interesting and challenging. I was able to apply all my knowledge, skills and tools that I acquired on the programme to the business project and it was pleasure to see the fruits of my learning in action.

It would be remiss of me if I omitted to mention the Leading Edge Programme. This (professional development) programme began with a fun-filled residential weekend and ended with the Finale Day. The co-ordinators of the programme worked assiduously to ensure that we not only had fun but that we were exposed to a rich breadth of opportunities and events such as the London City Tour (visiting businesses and organizations), the Institute of Directors meeting in London, guest speaker series, career guidance and interview skills, effective communication workshops etc. They worked closely with the very active Alumni so that we attended as many networking events as possible.

My time at Durham Business School was one filled with hard work, challenging experiences and lots of fun. I met and became friends with an amazing group of people from different countries and the time spent here was worth it. I am definitely proud to say that I am the holder of a Durham MBA!

**For complete school information please visit:**

<http://www.topmba.com/institution/durham-business-school-durham-university>

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### **Henley Business School Oxfordshire, England**

Minimum GMAT	N/A
Minimum work experience	5yrs (Exec. 3yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	Oct
Full-time Tuition Fee:	\$33,000
Other Program Start Date:	(Part-time Sept) (Exec. Sept)
Other Program Duration:	(Part-time 24 months) / (Exec. 24 months)
Other Tuition Fee:	\$39,950 / \$39,950
Scholarships Available?	Yes

At Henley we believe that the learner is of central importance to our MBA programme and the Henley MBA responds to real world issues as well as having a pragmatic focus with high academic standards. It is designed especially for experienced managers celebrating the knowledge and perspectives they bring from around the world and from every industry. It has a strong emphasis on personal development.

The Henley MBA is offered Full-time over 1 year or Part-time via the 2 year (Executive or 3 year Flexible Learning programmes).

Triple-accredited and consistently ranked in the world's top MBA programmes, Henley is a truly global brand with branches in Hong Kong, South Africa, Finland and Germany. It has an active network of 30,000 alumni in senior management positions in 141 countries.

Stage 1 of the programme is Managing the Organisation and introduces the core subjects of Managing People & Performance; Managing Processes Systems and Projects; Managing Financial Resources.

Stage 2 of the programme is 'Making Choices' which consists of modules on Strategy and International Business; Corporate Finance & Governance and Strategic Marketing.

Stage 3 of the programme is 'Making a Difference', where we look at Reputation and Relationships; leadership & Change; Manager as an Investigator and The Management Challenge. The management challenge is a piece of real-time consultancy work which allows the programme member to apply what they have learned to a real business problem in an organisation.

There are also international study projects on the Full-time (3) and (Executive (2) programmes looking at business systems in different markets as well as undertaking real projects in different countries and social settings.

Henley's highly practical approach to the learning can be applied in the workplace immediately. We focus on small group 'syndicate' learning and always work in teams. We also emphasise personal development and help you define your objectives, identify skills gaps and develop personal action plans.

**For complete school information please visit:**

<http://www.topmba.com/institution/henley-business-school>

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### **Hertfordshire MBA, University**

**Hertfordshire, England**

Minimum GMAT	N/A
Minimum work experience	5yrs
Full-time Program Duration:	12 months
Full-time Program Start Date:	February, September
Full-time Tuition Fee:	\$12,500
Other Program Start Date:	Part-time February, September
Other Program Duration:	Part-time 30 months
Other Tuition Fee:	Part-time \$11340
Scholarships Available?	Yes

Darren Parkes, Hertfordshire Part Time MBA.

I started looking into studying for an MBA after I'd been working for five years, and decided that if I wanted to achieve my long term goal of reaching a leadership role then I needed to be able to set myself apart from others by increasing my business expertise. All the business leaders I had worked with in my career to date all had business degrees so I started comparing different universities, and the Hertfordshire MBA really stood out.

My career is very demanding and so I needed a course that I could fit in around my existing extensive workload, and because the Hertfordshire MBA is taught over long weekends this was the best option for me. I also found the amount of contact time very appealing: some of the other courses I looked into only met every six or eight weeks, but I think a real strength of the Hertfordshire MBA is that you are meeting with the teaching staff and your fellow students every two to three weeks which for me really improves the learning experience.

The biggest surprise for me was how the programme is taught, as I was expecting lectures and note-taking. But instead the teaching staff have much more of a coaching and mentoring style approach, encouraging the students to learn from each other and make their own discoveries, which for me is very similar to my working environment at 3Com.

**For complete school information please visit:**

<http://www.topmba.com/institution/hertfordshire-mba-university-of-hertfordshire>

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### **Imperial College Business School**

**London, England**

Minimum GMAT	600
Minimum work experience	5yrs (Exec. 3yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	Oct
Full-time Tuition Fee:	\$35,850
Other Program Start Date:	(Exec. Jan/April)
Other Program Duration:	(Exec. 24 months)
Other Tuition Fee:	\$41,000
Scholarships Available?	Yes

Zhenjun Tan

Full-Time MBA 2011

I chose to pursue my MBA at Imperial College Business School as it is a world-class institution with a faculty comprising leading academics and industry practitioners. I strongly believe that emerging technologies are the future, so the reputation of Imperial for its leadership in Science and Technology will allow me to position myself well.

A second compelling factor in my decision was the Innovation, Entrepreneurship & Design (IE&D) course, which adds a creative edge to learning. We work in collaboration with the Royal College of Art, Imperial Innovations and leading VC experts in order to create a business idea from scratch and transform it into a viable business proposition. I have a background in Finance and am used to a more structured approach to work, so being able to develop my creative side in IE&D is challenging, yet inspiring and liberating.

Meanwhile Finance courses, such as Private Equity, are taught by top industry practitioners, which has strengthened my knowledge from both practical and theoretical perspectives.

Extra-curricular events such as the Global Entrepreneurial and Development Index (GEDI) launch at the V&A museum, industry talks, cross-functional seminars and networking events organised by the School, are useful in developing our skills and knowledge further.

The smaller class sizes allow maximum exposure to faculty and to build meaningful networks with everyone. The level of attention given by the teaching staff is high and this provides me with excellent support in understanding key concepts for today's dynamic world.

The Imperial MBA has exceeded my expectations and is shaping my career objectives. My career coach at Imperial has provided me with tremendous support and I have gained exposure to a wide range of business sectors and secured practical experience through consulting projects with multi-nationals.

**For complete school information please visit:**

**<http://www.topmba.com/institution/imperial-college-business-school-imperial-college-london>**

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### **Lancaster University Management School Lancaster, England**

Minimum GMAT	N/A
Minimum work experience	3yrs (Exec. 5yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$26,000
Other Program Start Date:	Exec. October
Other Program Duration:	Exec. 24 months
Other Tuition Fee:	Exec. \$18,500
Scholarships Available?	Yes

#### **Why Lancaster University Management School?**

##### **Accreditation and reputation**

The School is accredited by AACSB, the leading business school accreditation organisation, EQUIS, the top European quality mark for European Schools and AMBA, the top British quality mark.

The Lancaster MBA is consistently ranked by the FT and Forbes among the top 50 MBAs in the world.

##### **The Lancaster experience**

The Lancaster MBA emphasises the process of learning as much as the content. You will spend much of your time learning in teams that will develop collaborative and leadership skills essential in management.

There will be over twenty nationalities in the classroom. You will learn about cultural difference and how to capitalise on its diversity in work, social and sporting contexts. We have an international reputation that also attracts faculty from across the world.

Our campus is safe, beautifully located with views of mountains and sea, yet only an hour from the bright lights, nightlife and world class soccer of Manchester and Liverpool. Most students can live on campus and walk to the classroom in five minutes.

The MBA Programme has a dedicated Career Development and Alumni Services Manager who provides personal counselling and arranges special events and workshops to help you make the right career decisions for your future employment. We keep in touch after you leave, support networking opportunities and are your link with current programme participants.

#### **For complete school information please visit:**

<http://www.topmba.com/institution/lancaster-university-management-school>

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### **London Business School London, England**

Minimum GMAT	Part-time / Exec. 600
Minimum work experience	2yrs
Full-time Program Duration:	21 months
Full-time Program Start Date:	August
Full-time Tuition Fee:	\$53,900
Other Program Start Date:	Part-time & Exec. Jan, Sept
Other Program Duration:	Part-time & Exec. 20 months
Other Tuition Fee:	Part-time \$44,200 / Exec. \$57,775
Scholarships Available?	Yes

London Business School is a graduate School of the University of London. It was established in 1965 to provide a centre of excellence in management education. In 1986, the School was granted a Royal Charter in recognition of its international stature and its commitment to management education. London Business School's international masters degree programmes are career oriented and practical while maintaining high standards of rigour and scholarship.

The flexible 21 month full-time MBA programme is an international MBA for outstanding young professionals. The programme emphasises implementation and internationalism. Projects, fieldwork, a summer job, consulting assignments and a choice from over 70 elective courses are key features of this programme. It is highly practical and attracts successful young managers with an average of 5 years work experience from over 60 countries. By pursuing specific elective choices, it is now possible to complete the MBA earlier in 15 and 18 months of full-time study.

The Executive MBA develops the managerial capabilities of exceptional individuals without interrupting their careers. The programme's format of core courses on the Friday's and Saturday's of alternate weeks means participants can reconcile a rigorous general management education with the demands of a full-time job. The core course includes up to two one-week international assignments to major business centres overseas, and more than 70 elective courses are offered. It is the equivalent of our full-time MBA, but is studied part-time and can be completed in 20 months.

EMBA-Global is offered jointly with Columbia Business School in New York. Aimed at talented individuals with transnational responsibilities, it is designed to equip high-achievers with the tools of international leadership. It is a five-term, 20-month programme. The first year is structured in a convenient once-a-month class schedule alternating between London and New York. The second year consists of company project work, electives that can be taken at either or both schools and a week-long international seminar.

**For complete school information please visit:**

<http://www.topmba.com/institution/london-business-school>

## **QS World MBA Tour**

London

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Queen Elizabeth II Conference Centre



### **Manchester Business School Worldwide Manchester, England**

Minimum GMAT	N/A
Minimum work experience	N/A
Full-time Program Duration:	N/A
Full-time Program Start Date:	N/A
Full-time Tuition Fee:	
Other Program Start Date:	(Part time Jan/July)
Other Program Duration:	36 months
Other Tuition Fee:	\$22,000
Scholarships Available?	Yes

Elena Demidenko (Global MBA, finance learning pathway)

Since commencing her MBA with Manchester Business School, Elena has progressed from a financial controller in the shipping industry in her native Russia, to working for one of the top four consultancy firms in the world, based in Sydney.

After completing the taught part of the MBA I moved from Moscow to Australia where I have been offered excellent senior positions at well known international companies. At the same time the blended learning approach allowed me to continue with my dissertation, allowing for portability of study.”

In addition I have advanced my managerial and consulting skills and have a broader international strategic outlook. I feel more comfortable in the world of international business, easily finding common language with senior management worldwide. These abilities directly contribute to the better service quality which the company delivers, which translates to business development and growth.

**For complete school information please visit:**

<http://www.topmba.com/institution/manchester-business-school-worldwide>

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### **Oxford Brookes University Business School Oxford, England**

Minimum GMAT	500
Minimum work experience	3
Full-time Program Duration:	12 Months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$17,680
Other Program Start Date:	September
Other Program Duration:	24 months
Other Tuition Fee:	Part-time \$12,000 Exec. \$16,110
Scholarships Available?	Yes

#### **Ashif Manjothi - Global MBA graduate**

"You wouldn't believe the difference that an MBA can make to your career, and that the difference can be instantaneous. As a self-employed management consultant, my enhanced CV now means I can access larger clients and more challenging projects - it's also meant an instant pay rise of more than 30%. I am currently working as a business transformation consultant within a FTSE-100 company, a role I wouldn't even have been considered for before I gained my MBA."

#### **Varvara Vaschiuk - Full-time MBA graduate**

"The programme offered a deep insight into all basic business disciplines and linked all of them to business and corporate strategy. The programme has taught me the skills necessary to analyse enterprise structure, understand business processes, manage people, research the business environment and govern the strategy. It was delivered by highly professional, experienced and helpful tutors. I now have a successful management consulting career in London with Capgemini.

I chose the MBA programme at Oxford Brookes University to get real measurable results. And I have achieved them."

#### **For complete school information please visit:**

<http://www.topmba.com/institution/oxford-brookes-university-business-school>

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### **University of Brighton Business School Brighton, England**

Minimum GMAT	500
Minimum work experience	2
Full-time Program Duration:	12 Months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$14,500
Other Program Start Date:	September
Other Program Duration:	36 months
Other Tuition Fee:	Exec. \$10,000
Scholarships Available?	Yes

Some of the most important learning comes from working and learning with students from other professional and national cultural backgrounds.

Nationality: On the full-time programmes about 1/3 are European, 1/3 from Asia, and 1/3 from the rest of the world.

Professional experience: On the MBA 100% have at least 2 years of full-time postgraduate work experience. On the MSc programmes 30% are admitted with at least one year of full-time work experience, 30% are admitted with less than 1 year of full-time work experience, and 1/3 are admitted with little or no work experience.

English language ability: 100% of the students whose first language is not English are admitted with a minimum of 6.5 IELTS with a minimum of 6 in the written section (or equivalent). Non-English speakers with at least 5.5 IELTS are admitted through the Extended Masters Programme EMMA.

**For complete school information please visit:**

<http://www.topmba.com/institution/university-of-brighton-business-school>

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### **University of Edinburgh Business School Edinburgh, Scotland**

Minimum GMAT	600
Minimum work experience	3yrs
Full-time Program Duration:	12 months
Full-time Program Start Date:	Sept
Full-time Tuition Fee:	\$23,200
Other Program Start Date:	Part-time October
Other Program Duration:	Part-time 30 months
Other Tuition Fee:	\$18,900
Scholarships Available?	Yes

Part of the University of Edinburgh, one of the world's top 40 universities, with a rich heritage of delivering education for more than 400 years, the Business School has an international student body typically representing more than 25 countries.

The School's teaching and research covers six main subject areas- accounting and finance, entrepreneurship and innovation, management science and business economics, marketing, organisational studies and strategy and international business. An emerging area of expertise for the Business School is carbon management, through an innovative partnership with the School of GeoSciences.

#### **Why Edinburgh**

As one of Europe's leading financial centres, Edinburgh uniquely combines a dynamic business community with its status as a World Heritage Site.

Located in the heart of Edinburgh, the Business School is perfectly placed to engage with the local, national and international business community.

As a city of culture and a city for business, Edinburgh has a real sense of dynamism. Several major global financial institutions have their headquarters in Edinburgh. A compelling blend of history and cutting edge modernity, it is the second largest financial centre in the UK with a thriving, diverse economy and a highly educated and motivated workforce.

#### **Ranking and Accreditation**

The School is accredited by EQUIS and AMBA and consistently ranked in the Financial Times and Economist MBA Rankings – reflecting not just a long history of business teaching but also the substantial experience of a faculty that comprises more than 70 teaching staff.

#### **The Edinburgh MBA**

The Edinburgh MBA has been taught for more than 25 years and stresses teamwork in a collaborative learning environment. The programme is reviewed and refreshed on a regular basis. Recently the team introduced a unique week-long leadership module situated in the Scottish Highlands. Also new is a specialisation route for students looking for more focused pathways through the programme. The MBA is available as a Full-time or modular programme.

**For complete school information please visit:**

<http://www.topmba.com/institution/university-of-edinburgh-business-school>

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### **University of Strathclyde Business School Worldwide Glasgow, Scotland**

Minimum GMAT	550
Minimum work experience	3yrs
Full-time Program Duration:	12 months
Full-time Program Start Date:	Sept
Full-time Tuition Fee:	\$19,000
Other Program Start Date:	(Part-time Sept) (Exec. Sept)
Other Program Duration:	(Part-time 36 months) / (Exec. 24 months)
Other Tuition Fee:	\$16,500 / \$39,950
Scholarships Available?	Yes

Uloma Jide-Afonja  
Full time MBA 2008-2009

Strathclyde Business School has an excellent reputation. I was particularly impressed with the triple accreditation and the top ratings from the Financial Times, Guardian and Economist.

When I arrived at Strathclyde I was impressed by the ambience of the business school. My lecturers are approachable and I feel comfortable meeting them to discuss any coursework issues I might have. I also enjoy the interaction with the non-academic staff.

I worked for Diamond Bank plc, Nigeria, for ten years before commencing my MBA. I was branch manager overseeing 60 staff members with a customer base of 5000.

Despite my 10 years of experience with one of the top banks in Nigeria, the course has been a real jolt to my entire managerial system. It has challenged my comfort zone, safe thinking process, and the way I view and analyse challenges. My MBA experience has been enriching and exciting.

I have enjoyed being amongst class colleagues from so many different cultures and backgrounds. Academically, I've enjoyed courses such as Exploring the Business Environment and Making Decisions, which taught me that the most obvious causes are often only the tip of the iceberg.

I feel I have sharpened my interpersonal skills on an international level, developing a more 'can do' attitude, gaining in confidence levels, better time management skills, and managing people from different cultures and backgrounds towards achieving unity in diversity.

In short, my MBA experience has been life-changing.

**For complete school information please visit:**

<http://www.topmba.com/institution/university-of-strathclyde-business-school>

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**University of Surrey Business School**

**Surrey, England**

Minimum GMAT	N/A (Exec. 500)
Minimum work experience	3yrs (PT 5yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	October
Full-time Tuition Fee:	\$17,500
Other Program Start Date:	(Part-time Jan/Oct) (Exec. Sept)
Other Program Duration:	(Part-time 24 months) / (Exec. 24 months)
Other Tuition Fee:	Part-time \$19,500
Scholarships Available?	Yes

Mark McGlade

Surrey MBA

Having had over 25 years managerial experience in various roles with both global multinationals and start-ups, I wanted the opportunity to broaden the scope of my practical experience and fill in some of the gaps in the theory behind these practical skills.

I chose the Surrey MBA as it was a really innovative programme. I was impressed with the staff, the campus and the programme structure. At the time when I embarked on the MBA I was in the process of starting up my new company (Ingenia Technology) so it was actually very beneficial to me. I was able to use the knowledge and applications from the MBA for creating new business plans, engaging with consultancies, financial institutions and governments, as well as developing a strategy of where to take the company.

The action learning case study was one of the highlights of the programme. We were given the opportunity to select a live company that had registered with the University and shared with them a particular problem. As a team we investigated the problem and put forward our recommendations. It was a great reflective learning experience and the company asked us for additional help outside of the case.

Going forward I think more and more companies will be looking for an MBA qualification. It's a great all-round qualification to have and it's never too late to learn. It's a great opportunity to learn outside of your traditional comfort zone and work alongside some great talent!

**For complete school information please visit:**

<http://www.topmba.com/institution/university-of-surrey-business-school>

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**Westminster Business School, University of Westminster  
London, England**

Minimum GMAT	N/A
Minimum work experience	3yrs
Full-time Program Duration:	12 months
Full-time Program Start Date:	January, September
Full-time Tuition Fee:	\$16,100
Other Program Start Date:	(Part-time Jan/Sept) (Exec. Jan/Sept)
Other Program Duration:	(Part-time 24 months) / (Exec. 24 months)
Other Tuition Fee:	Part-time \$16,100 / Exec. \$16,100
Scholarships Available?	Yes

Westminster Business School MBA attracts students from all over the world, and from very different types of organisation.

Weixing Ye, 38 works for an electrical company in China. China is growing and needs to develop international practice. In China we respect reputation and history, so we respect the long history of the University of Westminster. For the MBA, location is very important, so London is an ideal place to study.”

Blanca Narino, 27, was working with BASF in her native Colombia. She came to London to study because it offered a great cultural opportunity, choosing the University of Westminster because it is central and has a very good reputation. After completing her degree in 1998 she returned to Colombia to work.

Sanjiv Raj, after graduating from Delhi University, and working in finance for 20 years, is studying for an MBA part time, to augment his professional degree and experience. He expects to further his career by gaining a deeper understanding and analysis of various aspects of management, international finance and to develop skills in strategic and analytical thinking.

Rachel Beresford, a Direct Marketing Manager, studied for an MBA at a time when she felt she needed a boost in order to achieve her career ambitions. She says I feel the course has opened up my understanding of the internal and external landscape of the corporate world. More than that I am more focused, and gained the confidence to criticise and comment on senior management decision-making in my company.”

**For complete school information please visit:**

<http://www.topmba.com/institution/westminster-business-school-university-of-westminster>

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**Warwick Business School, University of Warwick**  
**Warwickshire, England**

Minimum GMAT	N/A
Minimum work experience	3yrs (PT & Exec. 4yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	September
Full-time Tuition Fee:	\$26,000
Other Program Start Date:	(Part-time April) (Exec. March/Oct)
Other Program Duration:	(Part-time 36 months) / (Exec. 36 months)
Other Tuition Fee:	Part-time \$17,550 / Exec. \$31,366
Scholarships Available?	Yes

WBS is an international and highly-rated school, being one of only 3 UK schools to be rated both excellent for teaching and to have achieved the highest 5\* rating for its research performance. WBS was the first business school in the UK to achieve the triple accreditation from AACSB, AMBA and EQUIS.

### The Warwick MBA

The Warwick MBA programme enjoys global recognition for its leading edge thinking and world-leading resources. It offers one of the most flexible programmes in the UK today, with participants able to select from one of three different ways to learn – full-time, by distance learning or as an Executive MBA. They all share the same curriculum and participants are awarded the same qualification. All electives are open to students of any study mode, which extends the international networking opportunities. Finally, it gives participants flexibility to change their mode of study should their personal or professional circumstances change.

### Full-time

The full-time MBA programme offers you a chance to share an intensive and challenging journey with your international and experienced classmates. We place great importance on collaborative learning, teamwork, a friendly personal approach and offer great opportunities to form social and professional networking groups. You will study an additional language, have the opportunity to go on exchange with our global partners and complete an in-company internship. You will also develop your personal and professional development through both the Practice of Management module and the comprehensive range of careers services available.

### Executive

This is ideal for managers with busy professional and family lives who need a study programme that can be planned well in advance. Modules are delivered on a 5-day basis, usually Monday-Friday, and are repeated regularly, so that participants can plan their study around work and family commitments. The compact delivery format allows for concentration on a particular area of learning and a high quality peer group with a variety of management roles allows for both effective collaborative learning and valuable networking.

### Warwick Global Energy MBA

This new MBA, launched in 2009, is a part-time programme which combines the development of strategic leadership skills with a focus on the global energy industry.

**For complete school information please visit:**

<http://www.topmba.com/institution/warwick-business-school-university-of-warwick>

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### **Boston University School of Management Boston, USA**

Minimum GMAT	N/A
Minimum work experience	N/A
Full-time Program Duration:	21 months
Full-time Program Start Date:	August
Full-time Tuition Fee:	\$76,792
Other Program Start Date:	(Part-time Jan/August) (Exec. Jan)
Other Program Duration:	(Part-time 36 months) / (Exec. 18 months)
Other Tuition Fee:	Part-time \$75,776 / Exec. \$79,500
Scholarships Available?	Yes

Your best plan for success in today's global, networked economy: A Boston University MBA.

Why? Because this School will prepare you to rise through the ranks more quickly, and see the big picture more strategically than others, through a unique curricula fusing the art, science, and technology of business. This holistic and pragmatic management perspective specially trains you for the rigors of leadership, giving you a broad, firm grasp of management as an integrated system: how manufacturing decisions will affect your marketing campaign and how that, in turn, will influence overall financial performance today and tomorrow.

You'll also distinguish yourself with our distinctive Career Management Program, which is fully integrated into the MBA curriculum. This career development tool helps you create a long-range career map and propel your job search.

If you pursue a traditional MBA, you may gain extra functional exposure with a dual degree at one of the 13 other graduate schools within Boston University. Or you may join our International MBA, studying global business up close in Shanghai and Beijing before arriving in Boston for the start of fall semester.

As an MS●MBA student, you'll earn an MS in Information Systems, giving you even greater ability to leverage technology from a managerial and strategic perspective. The degree does not build techies but rather leaders for our network era, when information technology is inextricably linked to every organizational dynamic.

#### Faculty and Research

Faculty routinely bring their research and consulting experience into the classroom, where you'll learn from constant contact with real-world issues. They also regularly partner with leading firms and government agencies.

Additionally, the School houses a variety of renowned research centers, such as the award-winning Institute for Technology Entrepreneurship and Commercialization or groundbreaking Institute for Global Work enabling your own pursuit of research and new ventures. You can also tap the 70+ research centers within BU, the nation's fourth largest research university.

#### Global Reach

Beyond our International MBA, the School enables your global reach through Field Seminars in Asia, India, Brazil and Europe. Moreover, our large international student population makes the classroom itself a true multicultural experience while creating an unmatched alumni network.

**For complete school information please visit:**

<http://www.topmba.com/institution/boston-university>

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### **Hult International Business School Cambridge, MA, USA**

Minimum GMAT	N/A
Minimum work experience	3yrs (Exec. 3yrs)
Full-time Program Duration:	12 months
Full-time Program Start Date:	Sept
Full-time Tuition Fee:	\$64,500
Other Program Start Date:	(Part-time Sept) ((Exec. Sept)
Other Program Duration:	(Part-time 24 months) / (Exec. 24 months)
Other Tuition Fee:	\$26,250 / \$44,600
Scholarships Available?	Yes

#### Top-ranked Business School

Hult continues its rapid ascent in business school ratings, currently ranking in the top 1% of business schools. Hult is ranked #1 for International Experience and #5 for International Business by the Financial Times, as well as #17 for best business school in the U.S. and #27 in the world by The Economist.

Hult is one of only a few accredited United States business schools to offer a one-year MBA program.

Hult offers students a unique opportunity to see the world while they study. As an MBA student, you can start anywhere and go anywhere. On Global Campus Rotation, you can pick your home campus and then spend up to three months studying at two others. Students could begin in Boston, then travel to Shanghai via London or San Francisco via Dubai. You will get an inside look at the worlds fastest growing economies and examine international business practices close-up.

#### Practical Education

In 1964, the school was established as Americas first corporate university, then known as the Arthur D. Little School of Management (ADL). ADL focused on delivering a practical business education for managers. The teaching pedagogy was different from other business schools because it emphasized action learning—applying classroom theory in the real world. This methodology was honed over 40 years and is central to Hult’s pioneering approach to practical business education today.

#### Top-notch Faculty

Unlike other business schools that are research-oriented, 80% of Hult’s faculty have real-world experience. Many have worked for companies like P&G, Motorola, and Credit Suisse, while others have run their own businesses or created their own patents. Hult empowers students to develop their own real-world skills by completing a six-week Action Project consulting for a Fortune 500company like Levis, Philips, Xerox, or IBM. This reinforces our mission to prepare job-ready graduates who can deliver results from day one.

#### Financial Aid

Our goal is to make it possible for every accepted student to come to Hult. We recognize that an MBA is a big investment and that student resources vary greatly in different parts of the world. We have different types of financial aid available, including merit-based scholarships, need-based grants, and guaranteed educational loans for international students.

**For complete school information please visit:**

<http://www.topmba.com/institution/hult-international-business-school>

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### **Suffolk University, Sawyer Business School Cambridge, MA, USA**

Minimum GMAT	500 (Exec. N/A)
Minimum work experience	1yrs (Exec. 7yrs)
Full-time Program Duration:	16 months
Full-time Program Start Date:	January, Sept
Full-time Tuition Fee:	\$55,000
Other Program Start Date:	(Part-time Jan, May, Sept) (Exec. Sept)
Other Program Duration:	(Part-time 24 months) / (Exec. 18 months)
Other Tuition Fee:	\$59,956 / \$79,101
Scholarships Available?	Yes

Suffolk MBAs and Global MBAs come from Boston, across the US, and around the globe.

Alumni have included Presidents of Sunsweet Growers Inc, Uno Corporation, and Pepperidge Farms; Former Chairman, Board Member and CEO of Maxwell Shoe, Stride Rite; CFOs of Zildjian, Rockport, Bain & Co, Bose, and Teradyne; and VPs of Panera Bread, Brown Brothers, Harriman; State Street Global Advisors, and Hewlett Packard.

The MBA requires 1 year of full-time work experience. An interview is not required.

The Global MBA requires at least 3 years of full-time work experience. An interview is required. Viable applicants are invited to interview in person or via telephone.

Students represent an excellent gender balance, and come from multiple and diverse industries and functional backgrounds from around the globe.

**For complete school information please visit:**

<http://www.topmba.com/institution/suffolk-university-sawyer-business-school-usa>